Department: Recreation and Culture

Key Business: Fitness

Service Area: Specialized Services

Service Provided	Unit of Measure	HST Y/N	2022 Base Fee	2023 Base Fee	2024 Proposed Base Fee	HST \$	2024 Fee (tax included)	Effective Date MMM-YY	Last Increase	2024 over 2023 \$ Change	2024 over 2023 % Change
Cost Recovery - The cost recovery for each service is either at or near the 100% target.											
Personal Training Orientation Promotion (buy one, get second 50% off): 1 visit (sold as 2 visits) (60 min)	per person	Y	\$46.11	\$48.23	\$50.64	\$6.58	\$57.23	Jan-24	2023	\$2.41	5.0%
Personal Training: 1 visit (60 min)	per person	Y	\$61.46	\$64.29	\$67.50	\$8.78	\$76.28	Jan-24	2023	\$3.21	5.0%
Personal Training: 1 visit (sold as 5 visits) (60 min)	per person	Υ	\$55.34	\$57.89	\$60.78	\$7.90	\$68.68	Jan-24	2023	\$2.89	5.0%
Personal Training promotion: 1 visit (sold as 6 visits) (60 min)	per person	Y	\$46.68	\$48.83	\$51.27	\$6.66	\$57.93	Jan-24	2023	\$2.44	5.0%
Personal Training: 1 visit (sold as 10 visits) (60 min)	per person	Y	\$52.23	\$54.63	\$57.36	\$7.46	\$64.82	Jan-24	2023	\$2.73	5.0%
Personal Training: 1 visit (30 min)	per person	Y	\$43.05	\$45.03	\$47.28	\$6.15	\$53.43	Jan-24	2023	\$2.25	5.0%
Personal Training: 1 visit (sold as 5 visits) (30 min)	per person	Υ	\$38.74	\$40.53	\$42.55	\$5.53	\$48.09	Jan-24	2023	\$2.03	5.0%
Personal Training: 1 visit (sold as 10 visits) (30 min)	per person	Υ	\$36.62	\$38.30	\$40.22	\$5.23	\$45.45	Jan-24	2023	\$1.92	5.0%
Semi-Private Personal Training: 1 visit (60 min)	per person	Υ	\$40.97	\$42.86	\$45.00	\$5.85	\$50.85	Jan-24	2023	\$2.14	5.0%
Semi-Private Personal Training: 1 visit (sold as 5 visits) (60 min)	per person	Υ	\$36.88	\$38.57	\$40.50	\$5.27	\$45.77	Jan-24	2023	\$1.93	5.0%
Semi-Private Personal Training: 1 visit (sold as 10 visits) (60 min)	per person	Υ	\$34.85	\$36.46	\$38.28	\$4.98	\$43.26	Jan-24	2023	\$1.82	5.0%
Private Racquet Lesson: 1 visit (45 minutes)	per person	Υ	\$45.95	\$48.07	\$50.47	\$6.56	\$57.03	Jan-24	2023	\$2.40	5.0%
Private Racquet Lessons: 1 visit (sold as 5 visits) (45 minutes)	per person	Y	\$41.39	\$43.29	\$45.46	\$5.91	\$51.37	Jan-24	2023	\$2.16	5.0%
Semi-Private Racquet Lesson: 1 visit (45 minutes)	per person	Υ	\$32.94	\$34.45	\$36.17	\$4.70	\$40.88	Jan-24	2023	\$1.72	5.0%
Semi-Private Racquet Lessons: 1 visit (sold as 5 visit) (45 minutes)	per person	Y	\$29.67	\$31.03	\$32.58	\$4.24	\$36.82	Jan-24	2023	\$1.55	5.0%
Private Racquet Lesson: 1 visit (60 minutes)	per person	Υ	\$61.46	\$64.29	\$67.50	\$8.78	\$76.28	Jan-24	2023	\$3.21	5.0%
Private Racquet Lessons: 1 visit (sold as 5 visits) (60 minutes)	per person	Υ	\$55.29	\$57.83	\$60.73	\$7.89	\$68.62	Jan-24	2023	\$2.89	5.0%

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Semi-Private Racquet Lesson: 1 visit (60 minutes)	per person	Υ	\$43.83	\$45.84	\$48.14	\$6.26	\$54.39	Jan-24	2023	\$2.29	5.0%
Semi-Private Racquet Lessons: 1 visit (sold as 5 visits) (60 minutes)	per person	Υ	\$39.42	\$41.23	\$43.29	\$5.63	\$48.92	Jan-24	2023	\$2.06	5.0%

Semi-Private Personal Training and Racquet lessons consist of 2 or 3 people. Each person is required to purchase admission to semi-private lessons

Racquet lessons include squash, racquetball, tennis, pickleball and badminton

10% discount on 5 visit items, 15% discount on 10 visit items