

Department: Recreation and Culture
Key Business: Fitness
Service Area: Specialized Services

Service Provided	Unit of Measure	HST Y/N	2019 Base Fee	2020 Base Fee	2021 Proposed Base Fee	HST \$	2021 Fee (tax included)	Effective Date MMM-YY	Last Increase	2021 over 2020 \$ Change	2021 over 2020 % Change
Cost Recovery - The cost recovery for each service is either at or near the 100% target.											
Personal Training Orientation Promotion (buy one, get second 50% off): 1 visit (sold as 2 visits) (60 min)	per person	Y	N/A	\$44.45	\$45.21	\$5.88	\$51.08	Jan-21	2020	\$0.76	1.7%
Personal Training: 1 visit (60 min)	per person	Y	\$57.50	\$59.25	\$60.26	\$7.83	\$68.09	Jan-21	2020	\$1.01	1.7%
Personal Training: 1 visit (sold as 5 visits) (60 min)	per person	Y	\$51.75	\$53.35	\$54.26	\$7.05	\$61.31	Jan-21	2020	\$0.91	1.7%
Personal Training promotion: 1 visit (sold as 6 visits) (60 min)	per person	Y	\$43.75	\$45.00	\$45.77	\$5.95	\$51.71	Jan-21	2020	\$0.76	1.7%
Personal Training: 1 visit (sold as 10 visits) (60 min)	per person	Y	\$48.95	\$50.35	\$51.21	\$6.66	\$57.86	Jan-21	2020	\$0.86	1.7%
Personal Training: 1 visit (30 min)	per person	Y	\$40.25	\$41.50	\$42.21	\$5.49	\$47.69	Jan-21	2020	\$0.71	1.7%
Personal Training: 1 visit (sold as 5 visits) (30 min)	per person	Y	\$36.25	\$37.35	\$37.98	\$4.94	\$42.92	Jan-21	2020	\$0.63	1.7%
Personal Training: 1 visit (sold as 10 visits) (30 min)	per person	Y	\$34.21	\$35.30	\$35.90	\$4.67	\$40.57	Jan-21	2020	\$0.60	1.7%
Semi-Private Personal Training: 1 visit (60 min)	per person	Y	\$38.25	\$39.50	\$40.17	\$5.22	\$45.39	Jan-21	2020	\$0.67	1.7%
Semi-Private Personal Training: 1 visit (sold as 5 visits) (60 min)	per person	Y	\$34.50	\$35.55	\$36.15	\$4.70	\$40.85	Jan-21	2020	\$0.60	1.7%
Semi-Private Personal Training: 1 visit (sold as 10 visits) (60 min)	per person	Y	\$32.50	\$33.60	\$34.17	\$4.44	\$38.61	Jan-21	2020	\$0.57	1.7%
Private Racquet Lesson: 1 visit - Child (45 minutes)	per person	N	\$43.00	\$44.30	\$45.05	N/A	\$45.05	Jan-21	2020	\$0.75	1.7%
Private Racquet Lessons: 1 visit (sold as 5 visits) - Child (45 minutes)	per person	N	\$38.75	\$39.90	\$40.58	N/A	\$40.58	Jan-21	2020	\$0.68	1.7%
Semi-Private Racquet Lesson: 1 visit - Child (45 minutes)	per person	N	\$30.75	\$31.75	\$32.29	N/A	\$32.29	Jan-21	2020	\$0.54	1.7%
Semi-Private Racquet Lessons: 1 visit (sold as 5 visit) - Child (45 minutes)	per person	N	\$27.75	\$28.60	\$29.09	N/A	\$29.09	Jan-21	2020	\$0.49	1.7%
Private Racquet Lesson: 1 visit - Youth (45 minutes)	per person	Y	\$43.00	\$44.30	\$45.05	\$5.86	\$50.91	Jan-21	2020	\$0.75	1.7%

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Private Racquet Lessons: 1 visit (sold as 5 visits) - Youth (45 minutes)	per group	Y	\$38.75	\$39.90	\$40.58	\$5.28	\$45.85	Jan-21	2020	\$0.68	1.7%
Semi-Private Racquet Lesson: 1 visit - Youth (45 minutes)	per person	Y	\$30.75	\$31.75	\$32.29	\$4.20	\$36.49	Jan-21	2020	\$0.54	1.7%
Semi-Private Racquet Lessons: 1 visit (sold as 5 visits) - Youth (45 minutes)	per person	Y	\$27.75	\$28.60	\$29.09	\$3.78	\$32.87	Jan-21	2020	\$0.49	1.7%
Private Racquet Lesson: 1 visit - Adult (45 minutes)	per person	Y	\$43.00	\$44.30	\$45.05	\$5.86	\$50.91	Jan-21	2020	\$0.75	1.7%
Private Racquet Lessons: 1 visit (sold as 5 visits) - Adult (45 minutes)	per person	Y	\$38.95	\$39.90	\$40.58	\$5.28	\$45.85	Jan-21	2020	\$0.68	1.7%
Semi-Private Racquet Lesson: 1 visit - Adult (45 minutes)	per person	Y	\$30.75	\$31.75	\$32.29	\$4.20	\$36.49	Jan-21	2020	\$0.54	1.7%
Semi-Private Racquet Lessons: 5 visits - Adult (45 minutes)	per person	Y	\$27.75	\$28.60	\$29.09	\$3.78	\$32.87	Jan-21	2020	\$0.49	1.7%
Private Racquet Lesson: 1 visit - Child (60 minutes)	per person	N	\$57.50	\$59.25	\$60.26	N/A	\$60.26	Jan-21	2020	\$1.01	1.7%
Private Racquet Lessons: 1 visit (sold as 5 visits) - Child (60 minutes)	per person	N	\$51.75	\$53.30	\$54.21	N/A	\$54.21	Jan-21	2020	\$0.91	1.7%
Semi-Private Racquet Lesson: 1 visit - Child (60 minutes)	per person	N	\$41.00	\$42.25	\$42.97	N/A	\$42.97	Jan-21	2020	\$0.72	1.7%
Semi-Private Racquet Lessons: 1 visit (sold as 5 visits) - Child (60 minutes)	per person	N	\$37.00	\$38.00	\$38.65	N/A	\$38.65	Jan-21	2020	\$0.65	1.7%
Private Racquet Lesson: 1 visit - Youth (60 minutes)	per person	Y	\$57.50	\$59.25	\$60.26	\$7.83	\$68.09	Jan-21	2020	\$1.01	1.7%
Private Racquet Lessons: 1 visit (sold as 5 visits) - Youth (60 minutes)	per person	Y	\$51.75	\$53.30	\$54.21	\$7.05	\$61.25	Jan-21	2020	\$0.91	1.7%
Semi-Private Racquet Lesson: 1 visit - Youth (60 minutes)	per person	Y	\$41.00	\$42.25	\$42.97	\$5.59	\$48.55	Jan-21	2020	\$0.72	1.7%
Semi-Private Racquet Lessons: 1 visit (sold as 5 visits) - Youth (60 minutes)	per person	Y	\$37.00	\$38.00	\$38.65	\$5.02	\$43.67	Jan-21	2020	\$0.65	1.7%
Private Racquet Lesson: 1 visit - Adult (60 minutes)	per person	Y	\$57.50	\$59.25	\$60.26	\$7.83	\$68.09	Jan-21	2020	\$1.01	1.7%
Private Racquet Lessons: 1 visit (sold as 5 visits) - Adult (60 minutes)	per person	Y	\$51.75	\$53.30	\$54.21	\$7.05	\$61.25	Jan-21	2020	\$0.91	1.7%

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Semi-Private Racquet Lesson: 1 visit - Adult (60 minutes)	per person	Y	\$41.00	\$42.25	\$42.97	\$5.59	\$48.55	Jan-21	2020	\$0.72	1.7%
Semi-Private Racquet Lessons: 1 visit (sold as 5 visits) - Adult (60 minutes)	per person	Y	\$37.00	\$38.00	\$38.65	\$5.02	\$43.67	Jan-21	2020	\$0.65	1.7%
Semi-Private Personal Training and Racquet lessons consist of 2 or 3 people. Each person is required to purchase admission to semi-private lessons											
Racquet lessons include squash, racquetball, tennis and badminton											
10% discount on 5 visit items, 15% discount on 10 visit items											