Development application guidelines



Market impact study

What is the purpose of this?

A *market impact study* is used to examine the market demand and potential impacts of the proposed development.

Who should prepare this?

The study should be prepared by a qualified market consultant.

When is this required?

This study may be required as part of the following applications:

- Official Plan Amendment
- Zoning By-law Amendment

Why do we need this?

A *market impact study* is required to demonstrate the demand for a proposed commercial development, and to evaluate its anticipated impact on existing or planned commercial areas.

How should this be prepared?

The *market impact study* should consist of:

- An introduction of the study approach and methods, with a review of background, issues, objectives, assumptions and rationale
- A review of the trade area and surroundings, evaluate the site location, size and use, determine the study area and its form and function and assess the market competition
- An inventory of retail space and site suitability, with a customer and/or license plate survey (if the vehicles cross municipal boundaries) and an inventory of competitive space
- A forecast of population levels across the municipality
- An analysis of the feasibility for additional retail/commercial space, the competition, with a projection of market growth and potential
- A demonstration of market demand and impact analysis
- Study conclusions and recommendations

What else should we know?

The Town may wish to peer review any studies that are submitted, at the cost of the applicant.

